Meeting of the Group Audit and Risk Committee

4.00 - 6.00 pm on Thursday, 7 November 2019 in 1B16 - Technopark, SE1 6LN

Agenda

No. Item7. Going concern statementPagesPresenter3 - 16RF

Date of next meeting 4.00 pm on Thursday, 13 February 2020

Members: Duncan Brown (Chair), John Cole, Rob Orr and Mark Lemmon

In attendance: David Phoenix, Michael Broadway, Natalie Ferer, Richard Flatman and James Stevenson

External Fleur Nieboer and Jack Stapleton (KPMG)

auditors:

Internal Ruth Ireland and Gemma Wright (BDO)

auditors:



Agenda Item 7

Paper to Finance, Planning and Resources Committee on OFS Financial Return includuing five year forecasts – provided for information to the audit committee as part of item 7 – 'Going Concern'

| | CONFIDENTIAL - RESTRICTED TO MEETING PARTICIPANTS |
|------------------|---|
| Paper title: | 2019 OFS Finance Return |
| Board/Committee: | Finance, Planning and Resources Committee |
| Date of meeting: | 05 November 2019 |
| Author(s): | Ralph Sanders Director of Financial Planning, Reporting & Registry |
| Sponsor(s): | Richard Flatman CFO |
| Purpose: | For Approval |
| Recommendation: | To support the forecasts for approval by the Board prior to submission by the OfS |

Executive summary

In previous years, HEFCE and HESA collected financial data and associated student number projections in two separate returns. In July 2019, the OFS indicated that they would collect this finance data and these forecasts in a single return. This means that providers will no longer be required to complete a HESA finance return.

In July 2019, the OFS provided a sample template and the relevant sections for the 5 year forecast have been completed in advance of distribution of the final template to ensure that the Executive and the FPR committee have adequate time for review in advance of the 2 December 2019 submission date.

The OFS released the final template on 29 October 2019 and this is broadly comparable with the sample template. The remaining sections of the return which include a detailed analysis of 2018/19 performance by HESA cost centre will be presented to the Executive in November, in advance of formal submission to the OFS.

The attached 5-year forecast is for LSBU and SBUEL only. We are currently consulting with the OFS as to whether a group return including SBC is required.

The return includes 8 sections

 A 5 year forecast consistent with that presented to the Executive in July but with 50% of targeted Align savings, a £45M Revolving Credit Facility from 2020/21 and associated interest costs Paper to Finance, Planning and Resources Committee on OFS Financial Return includuing five year forecasts – provided for information to the audit committee as part of item 7 – 'Going Concern'

- 2) The balance sheet for this 5-year forecast
- 3) The cashflow for this 5-year forecast
- 4) A breakdown of Income for the OFS
- 5) A breakdown of our Tuition fees between New and Continuing Students & Home / EU / Overseas
- 6) A breakdown of the number of students between New and Continuing & Home / EU / Overseas so that we can see the recruitment numbers necessary to deliver income targets
- 7) What those students look like in FTE terms
- 8) Staff Costs and Staff FTE numbers

Income in the forecast is as per earlier presentations to the Board and Executive growing to £180M by 2022/23 and include the reduced Enterprise and Overseas budget targets that were agreed with the Chief Business Officer.

Income targets are consistent with the Group Cashflow paper that was approved by the Executive and FPR in July which indicated that a Revolving Credit Facility of £45M would be required to maintain LSBU's preferred £20M cash buffer.

The 5 year forecast includes New and Continuing student numbers and FTE equivalents and assumes no increase in progression which remains at 72% for Year 1 to Year 2 and 80% into Year 3. Recruitment of EU students is expected to halve in 2021/22 with income growth dependent upon increased Home recruitment.

The forecast includes the £150M of planned Capital Expenditure that was presented at the recent Board strategy day and assumes that we will drawdown the £45M revolving credit facility in August 2020.

Consistent with the discussions at the recent Board strategy day about improved effectiveness and financial sustainability, we have factored in 50% of the targeted Align savings. The savings of £4M a year by 2021/22 are assumed to be 70% staff costs and 30% Opex. The impact of Align would be to improve the margin of the University, increase Academic staff by 99 FTE as compared to 18/19 and reduce the number of support staff by 31 FTE by 2023/24.

The committee is requested to support the forecasts for approval by the Board prior to submission by the OfS.

Option 1 OfS collects
Option 2 HESA collects OfS collects

| | Audite | d data | | ta | | | |
|--|---------------------|------------------------|----------------------------|---------|---------|---------|-------|
| Includes 50% Align savings + 45K RCF + Additional Interest cost Financial year ending: | 2017/18 | 2018/19 | Current year 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/ |
| 1 Income | | | | | | | |
| 1a Course fees and education contracts | 106,536 | 109,571 | 110,740 | 114,300 | 120,700 | 127,100 | 131,1 |
| 1b Funding body grants | 16,543 | 16,905 | 14,821 | 15,834 | 15,934 | 15,834 | 15,8 |
| 1c Research grants and contracts | 3,739 | 4,412 | 5,318 | 5,966 | 6,966 | 8,166 | 9, |
| 1d Other income | 17,708 | 17,485 | 21,112 | 23,790 | 26,290 | 28,790 | 33, |
| 1e Investment income | 179 | 300 | 110 | 110 | 110 | 110 | |
| 1f Donations and endowments | 596 | 376 | | 0 | 0 | 0 | |
| Total income | 145,301 | 149,049 | 152,100 | 160,000 | 170,000 | 180,000 | 190, |
| 2 Expenditure | | | | | | | |
| 2a Staff costs | 82,106 | 82,520 | 88,382 | 91,636 | 95,380 | 100,291 | 106,4 |
| 2b Fundamental restructuring costs | 52,100 | 52,520 | 1,500 | 1,500 | 1,500 | 1,500 | 1, |
| 2c Other operating expenses | 47,658 | 49,809 | 45,585 | 45,714 | 49,220 | 51,309 | 52, |
| 2d Depreciation | 9,626 | 9,352 | 10,500 | 12,500 | 13,500 | 15,500 | 17, |
| 2e Interest and other finance costs | 4,298 | 4,360 | 4,633 | 5,800 | 5,800 | 5,800 | 5, |
| 2f Total expenditure | 143.688 | | | | | | |
| 4 Gain/(loss) on disposal of tangible assets | | | | | | | |
| 5 Gain/(loss) on investments | 17 | 31 | | | | | |
| 6 Share of operating surplus/(deficit) in joint venture(s) | | | | | | | |
| 7 Share of operating surplus/(deficit) in associate(s) | | | | | | | |
| | | | | | | | |
| 8 Surplus/(deficit) before tax | 1,631 | 3,039 | 1,500 | 2,850 | 4,600 | 5,600 | 6, |
| 8 Surplus/(deficit) before tax 9 Taxation | 1,631 | 3,039 | 1,500 | 2,850 | 4,600 | 5,600 | 6, |
| 9 Taxation | 1,631 | 3,039 | 1,500 | 2,850 | 4,600 | 5,600 | |
| 9 Taxation 10 Surplus/(deficit) for the year | | , | | | | | |
| 9 Taxation 10 Surplus/(deficit) for the year 11 Unrealised surplus on revaluation of land and buildings | 1,631 | 3,039 | | | | | |
| 9 Taxation 10 Surplus/(deficit) for the year 11 Unrealised surplus on revaluation of land and buildings 12 Actuarial gain/(loss) in respect of pension schemes | | , | | | | | 6, |
| 9 Taxation 10 Surplus/(deficit) for the year 11 Unrealised surplus on revaluation of land and buildings 12 Actuarial gain/(loss) in respect of pension schemes 13 Change in fair value of hedging financial instrument(s) plus foreign currency translation | 1,631 | 3,039 | | | | | |
| 9 Taxation 10 Surplus/(deficit) for the year | 1,631 | 3,039 | | | | | 6, |
| 9 Taxation 10 Surplus/(deficit) for the year 11 Unrealised surplus on revaluation of land and buildings 12 Actuarial gain/(loss) in respect of pension schemes 13 Change in fair value of hedging financial instrument(s) plus foreign currency translation 14 Miscellaneous types of Other comprehensive income 15 Total comprehensive income for the year | 1,631 19,083 | 3,039 -5,664 | 1,500 | 2,850 | 4,600 | 5,600 | 6, |
| 9 Taxation 10 Surplus/(deficit) for the year 11 Unrealised surplus on revaluation of land and buildings 12 Actuarial gain/(loss) in respect of pension schemes 13 Change in fair value of hedging financial instrument(s) plus foreign currency translation 14 Miscellaneous types of Other comprehensive income | 1,631 19,083 | 3,039 -5,664 | 1,500 | 2,850 | 4,600 | 5,600 | |

Option 1 Option 2

HESA collects

OfS collects

OfS collects Note: OfS will collect heading 16 under both Option 1 and Option 2

| Table | 2: Consolidated balance sheet | Audite | ed data | | Fo | orecast da | ta | |
|------------|--|----------|----------|-----------------|---------|------------|---------|---------|
| | | | | Current year | | | | |
| 1 | Financial year ending: Non-current assets | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 |
| 1a | Intangible assets | 1,015 | 42 | 42 | 42 | 42 | 42 | 42 |
| 1b | Goodwill | 1,010 | 72 | 72 | 72 | 72 | 72 | 72 |
| 1c | Negative goodwill | | | | | | | |
| 1d | Net amount of goodwill and negative goodwill | 1,015 | 42 | 42 | 42 | 42 | 42 | 42 |
| 1e | Fixed assets | 217,854 | 224,576 | 257,713 | 290,475 | 297,094 | 293,740 | 291,240 |
| 1f | Heritage assets | | | | | | | |
| 1g | Investments | 38 | 38 | 38 | 38 | 38 | 38 | 38 |
| 1h 1i | Investment in joint venture(s) | | | | | | | |
| 1i | Investments in associate(s) Other | | | | | | | |
| | Total non-current assets | 218,908 | 224,657 | 257,794 | 290,556 | 297.174 | 293,821 | 291,321 |
| | Full-time PGCE / Health Contract | 210,000 | LL 1,007 | 201,101 | 200,000 | 207,171 | 200,021 | 201,021 |
| | Current assets | | | | | | | |
| 2a | Stock | 10 | 6 | | | | | |
| 2b | Trade and other receivables (excluding loans to directors) | 19,765 | 27,457 | 34,807 | 49,394 | 49,394 | 49,394 | 49,394 |
| 2c | Investments | 11,573 | 11,713 | 11,713 | 11,713 | 11,713 | 11,713 | 11,713 |
| 2d | Cash and cash equivalents | 37,841 | 45,706 | 6,922 | -37,636 | -39,936 | -31,487 | -23,113 |
| 2e 2f | Loans to directors Accrued course fees | | | | | | | |
| 2g | Other / RCF Funding | | | | 45,000 | 45,000 | 45,000 | 45,000 |
| | Total current assets | 69,188 | 84,883 | 53,442 | 68,471 | 66,171 | 74,620 | 82,994 |
| | | 00,100 | 0.,000 | 00, | 00, | 00, | ,020 | 02,00 |
| 3 | Creditors: amounts falling due within one year | | | | | | | |
| 3a | Overdrafts | | | | | | | |
| 3b | Bank loans and external borrowing | 1,367 | 1,909 | 1,909 | 1,909 | 1,909 | 1,909 | 1,909 |
| 3с | Obligations under finance leases and service concessions | | | | | | | |
| 3d | Deferred course fees | 4 = 44 | 4 407 | 4 407 | 4 407 | 4 407 | 4 40= | 4 40= |
| 3e 3f | Tax and social security costs Loans from directors | 1,544 | 1,487 | 1,487 | 1,487 | 1,487 | 1,487 | 1,487 |
| 3g | Other | 28,731 | 28,049 | 28,049 | 28,049 | 28,049 | 28,049 | 28,049 |
| | Total creditors (amounts falling due within one year) | 31,642 | 31,446 | 31,446 | 31,446 | | 31,446 | 31,446 |
| | 3 | - ,- | | , , | , | , | | |
| 4 | Share of net current assets/(liabilities) in associate | | | | | | | |
| | Met comput consta LIP-1 PPC a | 07.540 | 50.407 | 04.000 | 07.005 | 0.4.705 | 40.474 | 54.540 |
| 5 | Net current assets / (liabilities) | 37,546 | 53,437 | 21,996 | 37,025 | 34,725 | 43,174 | 51,548 |
| 6 | Total assets less current liabilities | 256,454 | 278,094 | 279,790 | 327,581 | 331,899 | 336,995 | 342,869 |
| J | Total assets less our one hashines | 200,404 | 210,004 | 210,100 | 027,001 | 001,000 | 000,000 | 042,000 |
| 7 | Creditors: amounts falling due after more than one year | | | | | | | |
| 7a | Bank loans and external borrowing | 22,895 | 34,452 | 32,660 | 30,647 | 28,411 | 25,953 | 23,272 |
| 7b | Obligations under finance leases and service concessions | | | | | | | |
| 7c | Loans from directors / RCF Funding | | | | 45,000 | 45,000 | 45,000 | 45,000 |
| 7d | Other Transfer (1986) | 22,527 | 21,580 | 20,692 | 19,770 | | 17,927 | 17,005 |
| /e | Total creditors (amounts falling due after more than one year) | 45,422 | 56,032 | 53,353 | 95,417 | 92,259 | 88,879 | 85,277 |
| 8 | Provisions | | | | | | | |
| 8a | Pension provisions | 100,743 | 114,398 | 117,274 | 120,150 | 123,026 | 125,902 | 128,778 |
| 8b | Other | | ,000 | , | , | ,020 | ,502 | , |
| 8c | Total provisions | 100,743 | 114,398 | 117,274 | 120,150 | 123,026 | 125,902 | 128,778 |
| | | | | | | | | |
| 9 | Total net assets | 110,289 | 107,664 | 109,164 | 112,014 | 116,614 | 122,214 | 128,814 |
| 4.0 | Bestricted recognise | | | | | | | |
| 10 10a | Restricted reserves Income and expenditure endowment reserve | 823 | 855 | 855 | 855 | 855 | 855 | 855 |
| 10a 10b | Income and expenditure restricted reserve | 023 | 000 | 000 | 000 | 000 | 000 | 000 |
| | Unrestricted reserves | | | | | | | |
| 11a | Income and expenditure unrestricted reserve | 82,744 | 80,858 | 82,358 | 85,208 | 89,808 | 95,408 | 102,008 |
| 11b | Revaluation reserve | 26,722 | 25,951 | 25,951 | 25,951 | 25,951 | 25,951 | 25,951 |
| 11c | Other reserves | | | | | | | |
| 12 | Total restricted and unrestricted reserves Page | 6 10,289 | 107,664 | 109,164 | 112,014 | 116,614 | 122,214 | 128,814 |
| | | | | | | | | |

| 13 | Non controlling interest | | | | | | | | |
|-----|-------------------------------------|------------------------|----------|---|---------|---------|------------------|---------|--|
| | | | | | | | | | |
| 14 | Total reserves | 110,289 | 107,664 | 109,164 | 112,014 | 116,614 | 122,214 | 128,814 | |
| T | | | | | | | | | |
| 15 | Share capital | | | | | | | | |
| | | | | 0 | 0 | 0 | 0 | 0 | |
| 16 | Off-balance sheet items | | | | | | | | |
| | What is the off-balance sheet item? | What is the this item? | value of | What is the reason for holding this item off-balance sheet? | | | Who (or what) he | | |
| 16a | | | | | | | | | |
| 16b | | | | | | | | | |
| 16c | | | | | | | | | |
| 16d | | | | | | | | | |
| 16e | | | | | | | | | |
| 16f | | | | | | | | | |
| 16g | | | | | | | | | |
| 16h | | | | | | | | | |
| 16i | | | | | | | | | |
| 16j | | | | | | | | | |
| | | | | | | | | | |

Option 1 Option 2

Option 2 HESA collects

OfS collects

OfS collects

Note: OfS will collect heading 11 under both Option 1 and Option 2

| שוטוג | 3: Consolidated statement of cash flows□ | Audite | ed data | | Fo | precast dat | ta | |
|-----------------------|---|-----------|---------|---------|---------|-------------|---------|--------|
| | | | | Current | | | | |
| | - | 0047/40 | 0040440 | year | | 0004/00 | 0000/00 | 0000/0 |
| 1 | Financial year ending Cash flow from operating activities | : 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/2 |
| 1a | Surplus for the year | 1,631 | 3,039 | 1,500 | 2,850 | 4,600 | 5,600 | 6,600 |
| | | | | | | | | • |
| 2 | Adjustment for non-cash items | | | | | | | |
| 2a | Depreciation | 9,626 | 9,352 | 10,500 | 12,500 | 13,500 | 15,500 | 17,50 |
| 2b | Amortisation of intangibles | | | | | | | |
| 2c | Benefit on acquisition | | | | | | | |
| 2d | Amortisation of goodwill | | | | | | | |
| 2e | Loss/(gain) on investments | -179 | -300 | -110 | -110 | -110 | -110 | -110 |
| 2f | Decrease/(increase) in stock | -2 | 4 | 6 | 0 | 0 | 0 | 0 |
| 2g | Decrease/(increase) in debtors | -1,386 | -7,693 | -7,350 | -14,587 | 0 | 0 | 0 |
| 2h | Increase/(decrease) in creditors | -4,298 | 10,414 | -2,679 | 42,064 | -3,158 | -3,380 | -3,602 |
| 2i | Increase/(decrease) in pension provisions | 2,876 | 13,655 | 2,876 | 2,876 | 2,876 | 2,876 | 2,87 |
| 2j | Increase/(decrease) in other provisions | | | | | | | |
| 2k 2l | Receipt of donated equipment Share of operating surplus/(deficit) in joint venture | | | | | | | |
| 2m | Share of operating surplus/(deficit) in associate | | | | | | | |
| 2111 2n | Remains of 13.75 ESFA Grant | | | | | | | |
| 211 | Remains of 15.75 ESFA Grant | | | | | | | |
| 3 | Adjustment for investing or financing activities | | | | | | | |
| 3a | Investment income | 179 | 300 | 110 | 110 | 110 | 110 | 110 |
| 3b | Interest payable | 4,298 | 4,360 | 4,633 | 5,800 | 5,800 | 5,800 | 5,800 |
| 3с | Endowment income | , | , | , | -, | -, | -, | -, |
| 3d | Loss/(gain) on the sale of fixed assets | | | | | | | |
| Зе | Capital grant income | | | | | | | |
| | | | | | | | | |
| 4 | Net cash inflow from operating activities | 12,745 | 33,131 | 9,486 | 51,504 | 23,618 | 26,396 | 29,17 |
| | | | | | | | | |
| | Cash flows from investing activities | | | | | | | |
| 5a | Proceeds from sales of fixed assets | | | | | | | |
| 5b | Proceeds from sales of intangible assets | | | | | | | |
| 5c | Capital grants receipts | | | | | | | |
| 5d | Disposal of non-current asset investments | | | | | | | |
| 5e | Withdrawal of deposits | | | | | | | |
| 5f | Investment income | 0.633 | 15 101 | 42.627 | 4E 060 | -20,118 | 10 1 17 | 15.00 |
| 5g 5h | Payments made to acquire fixed assets Payments made to acquire intendible assets | -9,623 | -15,101 | -43,637 | -45,262 | -20,116 | -12,147 | -15,00 |
| 5i | Payments made to acquire intangible assets New non-current asset investments | - | | | | | | |
| 5i | New deposits | 5,047 | | | | | | |
| | Total cash flows from investing activities | -4,576 | -15,101 | -43,637 | -45,262 | -20,118 | -12,147 | -15,00 |
| OK | Total dadi now nom invoding delivities | 1,070 | 10,101 | 40,007 | 40,202 | 20,110 | 12,177 | 10,00 |
| 6 | Cash flows from financing activities | | | | | | | |
| 6a | Interest paid | -1,128 | -1,569 | -2,110 | -2,210 | -3,510 | -3,510 | -3,5 |
| 6b | Interest element of finance lease and service concession payments | | , | , - | , - | -,- | -, | -,- |
| 6c | Endowment cash received | 1 | | | | | | |
| 6d | New secured loans | 1 | | | | | | |
| 6e | New unsecured loans | | | | | | | |
| 6f | Repayments of amounts borrowed | -1,347 | -1,569 | -1,791 | -2,014 | -2,236 | -2,458 | -2,68 |
| 6g | Capital element of finance lease and service concession payments | | | | | | | |
| 6h | Other | | -6,886 | 269 | -1,576 | -53 | 168 | 39 |
| 6i | Total cash flows from financing activities | -2,475 | -10,024 | -3,633 | -5,800 | -5,799 | -5,801 | -5,800 |
| | | | | | | | | |
| 7 | (Decrease)/Increase in cash and cash equivalents in the year | 5,694 | 8,006 | -37,784 | 442 | -2,300 | 8,449 | 8,374 |
| | | | | | | | | |
| | Investments, Cash and cash equivalents at beginning of the year | 43,719 | 49,413 | 57,419 | 18,635 | 19,077 | 16,777 | 25,22 |
| | | 49,413 | 57,419 | 18,635 | 19,077 | 16,777 | 25,226 | 33,60 |
| _ | Investments, Cash and cash equivalents at the end of the year | 10,110 | | | | | | |
| 9 | | 10,110 | | | | | | |
| 10 | Current year cash management | 10,110 | | | | | | |
| 9 10 10a | Current year cash management Date of lowest cash balance | .0, | | | | | | |
| 10 | Current year cash management | | | | | | | |
| 9 10 10a 10b | Current year cash management Date of lowest cash balance | | | | | | | |

| 11a | |
|-----|--|
| 11b | |
| 11c | |
| 11d | |
| 11e | |
| | |

| Option 1 | | OfS collects |
|----------|---------------|--------------|
| Option 2 | HESA collects | OfS collects |

| Table 4: Analysis of income | | Audite | d data | | Fo | orecast da | ta | |
|---|----------------------------------|---------|---------|----------------------------|---------|------------|---------|---------|
| | Financial year ending: | 2017/18 | 2018/19 | Current year 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 |
| 1 Course fees and education contracts | | 106,536 | 109,571 | 110,740 | 114,300 | 120,700 | 127,100 | 131,127 |
| ole u | | | | | | | | |
| 2 Funding body grants |) | 12.550 | 40.004 | 44.400 | 40.550 | 40.570 | 40.570 | 40.570 |
| 2a Office for Students teaching grant (formerly distributed by HEFC | , | 12,660 | 13,321 | 11,133 | 12,578 | 12,678 | 12,578 | 12,578 |
| 2b Research England research grant (formerly distributed by HEF | | 1,838 | 1,924 | 2,176 | 1,834 | 1,834 | 1,834 | 1,834 |
| 2c Office for Students/Research England other grants (formerly dis | stributed by HEFCE) | 982 | 708 | 624 | 500 | 500 | 500 | 500 |
| 2d Education and Skills Funding Agency funding | | | | | | | | |
| 2e Department for Education teacher training funding | | 99 | | | | | | |
| 2f Capital grants recognised in the year | | 964 | 952 | 888 | 922 | 922 | 922 | 922 |
| 2g Total funding body grants | | 16,543 | 16,905 | 14,821 | 15,834 | 15,934 | 15,834 | 15,834 |
| | | | | | | | | |
| 3 Research grants and contracts | | | | | | | | |
| 3a UK sources | | 2,349 | 3,340 | 3,508 | 5,061 | 6,514 | 7,940 | 8,940 |
| 3b Other EU sources | | 1,390 | 1,073 | 1,810 | 905 | 452 | 226 | 220 |
| 3c Non-EU sources | | | | | | | | |
| 3d Total research grants and contracts | | 3,739 | 4,412 | 5,318 | 5,966 | 6,966 | 8,166 | 9,166 |
| | | | | | | | | |
| 4 Other income | | | | | | | | |
| 4a Other services rendered | | | | | | | | |
| 4ai UK public sources (Central government, health and hospital | authorities, Research Councils) | | | | | | | |
| 4aii EU sources | | | | | | | | |
| 4aiii Other | | | | | | | | |
| 4aiv Total other services rendered | | | | | | | | |
| | | | | | | | | |
| 4b Residences and catering operations (including conference | s) | | | | | | | |
| 4bi Residences operations | | 8,822 | 9,284 | 9,658 | 10,309 | 10,640 | 11,047 | 11,60 |
| 4bii Catering operations | | 1,586 | 1,567 | 1,691 | 1,691 | 1,860 | 1,953 | 2,050 |
| 4biii Total residences and catering operations (including confer | rences) | 10,407 | 10.851 | 11.348 | 12.000 | _ | 13,000 | 13,650 |
| Total residences and edicining operations (including contest | <u> </u> | 10,407 | 10,031 | 11,540 | 12,000 | 12,300 | 13,000 | 13,03 |
| 4c Income from health and hospital authorities (excluding teaching | contracts for student provision) | | | | | | | |
| 4d Other EU grant income | outline to the desired providing | | | | | | | |
| 4e Capital grants recognised in the year | | | | | | | | |
| 4f Income from intellectual property rights | | | | | | | | |
| 1 1 7 6 | | 7 204 | 6.624 | 0.764 | 44 700 | 42.700 | 45 700 | 20.441 |
| 4g Other operating income 4h Total other income | | 7,301 | 6,634 | 9,764 | 11,790 | 13,790 | 15,790 | 20,113 |
| 411 Total other Income | | 7,301 | 6,634 | 9,764 | 11,790 | 13,790 | 15,790 | 20,113 |
| E la contra ant in a contra | | 470 | 200 | 440 | 440 | 440 | 440 | |
| 5 Investment income | | 179 | 300 | 110 | 110 | 110 | 110 | 110 |
| OlDere Correction and an absorber | | === | 0== | | | _1 | | |
| 6 Donations and endowments | | 596 | 376 | 0 | 0 | 0 | 0 | |
| | | | | | | | | |
| 7 Total income | | 145,301 | 149,049 | 152,100 | 160,000 | 170,000 | 180,000 | 190,000 |

| Option 1 | OfS collects |
|----------|--------------|
| Option 2 | OfS collects |
| | |

| Financial year ending: | Currer 201 | nt year 9/20 | Yea 2020 | ar 4 0/21 | Yea 202 | - | Yea 202 | | Yea 2023 | |
|--|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|
| | | | | | | | | | | |
| Table 6: Analysis of income - Course fees and education contracts analysed by domicile, mode, level and source | New students | Continuing students |
| 1 Higher education course fees | Students | Students |
| 1a UK-domiciled students | | | | | | | | | | |
| 1ai Full-time undergraduate | 28,775 | 34,058 | 30,803 | 36,597 | 33,370 | 39,126 | 35,937 | 40,703 | 37,649 | 41,341 |
| 1aii Health Contract | 2,170 | | 2,640 | 20,001 | 2,760 | 55,125 | 2,880 | , | 2,880 | , |
| 1aiii Full-time postgraduate taught (excluding PGCE) | 6,208 | 2,187 | 6,797 | | 8,298 | | 9,438 | | 9,910 | |
| 1aiv Full-time postgraduate research | 0,200 | 2,107 | 0,707 | | 0,200 | | 0,100 | | 0,810 | - |
| 1av Part-time undergraduate | 4,914 | 6,482 | 5,246 | 4,755 | 5,246 | 4,755 | 5,508 | 4,992 | 5,771 | 5,255 |
| 1avi Part-time postgraduate taught | 1.308 | 1,473 | 1,766 | 1,036 | 1.942 | 1.060 | 2.119 | 1,083 | 2,295 | 1.067 |
| 1avii Part-time postgraduate taugrit | 1,500 | 1,473 | 1,700 | 1,000 | 1,342 | 1,000 | 2,113 | 1,003 | 2,290 | 1,007 |
| 1aviii Total UK fees | 43.376 | 44.200 | 47.252 | 42,388 | 51.616 | 44.940 | 55.882 | 46,778 | 58,504 | 47.663 |
| Taviii Total on lees | 43,376 | 44,200 | 41,232 | 42,300 | 31,616 | 44,940 | 55,062 | 40,770 | 36,304 | 47,003 |
| 1b Other EU-domiciled students | | | | | | | | | | |
| 1bi Full-time undergraduate | 3,655 | 4,413 | 3,847 | 4,153 | 1,924 | 3,356 | 962 | 3,038 | 962 | 1,705 |
| 1bii Full-time PGCE / Health Contract | 3,033 | 4,410 | 60 | 4,100 | 40 | 3,330 | 20 | | 13 | |
| 1biii Full-time postgraduate taught (excluding PGCE) | 870 | 275 | 1,201 | | 601 | | 300 | | 200 | |
| 1biy Full-time postgraduate taught (excluding PGCE) 1biy Full-time postgraduate research | 670 | 213 | 1,201 | | 001 | | 300 | | 200 | |
| | 48 | 131 | 72 | 126 | 24 | 99 | 24 | 35 | 24 | 16 |
| ND ° | 71 | 100 | 94 | 106 | 38 | 62 | 38 | 22 | 19 | 21 |
| 1bvi Part-time postgraduate taught | /1 | 100 | 94 | 106 | 30 | 02 | 30 | 22 | 19 | |
| 1bvii Part-time postgraduate research | 4.044 | 4.000 | 5,275 | 4 205 | 0.000 | 2.540 | 4 244 | 2.000 | 4 040 | 4 740 |
| 1bviii Total Other EU fees | 4,644 | 4,920 | 5,275 | 4,385 | 2,626 | 3,518 | 1,344 | 3,096 | 1,218 | 1,742 |
| 4 Tatal III and Ell face | 40,000 | 40.400 | 50.507 | 40.770 | 54.040 | 40.450 | F7 000 | 40.074 | 50.700 | 40.404 |
| 1c Total UK and EU fees | 48,020 | 49,120 | 52,527 | 46,773 | 54,242 | 48,458 | 57,226 | 49,874 | 59,723 | 49,404 |
| Ad Non-Ett demisted etudents | | | | | | | | | | |
| 1d Non-EU-domiciled students | 4.404 | 0.000 | 4.000 | 0.554 | 5.000 | 4.540 | 5 700 | 5 470 | 0.4.47 | 0.400 |
| 1di Full-time undergraduate | 4,461 | 3,323 | 4,830 | 3,554 | 5,269 | 4,512 | 5,708 | 5,470 | 6,147 | 6,429 |
| 1dii Full-time PGCE | 0 -0- | 700 | 2 2 4 2 | | | | 4 000 | | - 40- | |
| 1diii Full-time postgraduate taught (excluding PGCE) | 2,797 | 762 | 3,616 | | 4,219 | | 4,822 | | 5,425 | |
| 1div Full-time postgraduate research | | | | | | | | | | |
| 1dv Part-time undergraduate | 119 | | | | | | | | | |
| 1dvi Part-time postgraduate taught | 29 | 83 | | | | | | | | |
| 1dvii Part-time postgraduate research | | | | | | | | | | |
| 1dviii Total Non-EU fees | 7,406 | 4,194 | 8,446 | 3,554 | 9,488 | 4,512 | 10,530 | 5,470 | 11,571 | 6,429 |
| | | | | | | | | | | |
| 1e Total higher education course fees | 55,426 | 53,314 | 60,973 | 50,327 | 63,730 | 52,970 | 67,756 | 55,344 | 71,294 | 55,833 |
| | | ı | | | | | | | | |
| 2 Non-credit bearing course fees / TNE Income | 2,000 | | 3,000 | | 4,000 | | 4,000 | | 4,000 | |
| 3 FE course fees | | | | | | | | | | |
| | | | | | | | | | | |
| 4 Research training support grants | | ı | | T | | ı | | | | |
| 4a Income for general research studentships from charities (open competitive process) | | | | | | | | | | |
| 4b Other research training support grants | | | | | | | | | | |
| 4c Total research training support grants | | | | | | | | | | |
| | | | | | | | | | | |

| 5 Total course fees and education contracts | 57,426 | 53,314 | 63,973 | 50,327 | 67,730 | 52,970 | 71,756 | | 75,294 | 55,833 |
|---|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|
| | | | | | | | | | | |
| Total course fees and education contracts | | 110,740 | | 114,300 | | 120,700 | | 127,100 | | 131,127 |

Option 1

HESA collects
Option 2 (student record)

OfS collects

OfS collects

Note: Under Option 1 student numbers will be taken from the HESA student record for Years 1 and 2 where available

| | Financial year ending: | | | Currer 2019 | _ | Yea 202 | ar 4 0/21 | Yea 202 | ar 5 1/22 | Yea 202 | | Yea 2023 | |
|---------|--|---------|------------|----------------|------------|------------|--------------|------------|--------------|------------|------------|-------------|------------|
| Table | 7a: Student numbers (bodies) | | Continuing | New | Continuing | New | Continuing | New | Continuing | New | Continuing | New | Continuing |
| | History advection at what full time arrival and (ETE) | Fee | Fee | students | students | students | students | students | students | students | students | students | students |
| 1 1a | Higher education student full-time equivalent (FTE) UK-domiciled students | | | | | | | | | | | | |
| 1ai | Full-time undergraduate | £8,556 | £8,187 | 3,363 | 4,160 | 3,600 | 4,470 | 3,900 | 4,779 | 4,200 | 4,972 | 4,400 | 5,050 |
| 1aii | Health Contract | £7,307 | £0,167 | 297 | 4,100 | 361 | 4,470 | 3,900 | 4,779 | 394 | 4,312 | 394 | 3,030 |
| 1aiii | Full-time postgraduate taught (excluding PGCE) | £8,489 | £653 | 731 | 335 | 801 | | 977 | | 1,112 | | 1,167 | |
| 1aiv | Full-time postgraduate research | 20,400 | 2000 | 701 | 000 | 001 | | 377 | | 1,112 | | 1,107 | |
| 1av | Part-time undergraduate | £5,246 | £4,691 | 937 | 1,382 | 1,000 | 1,014 | 1,000 | 1,014 | 1,050 | 1,064 | 1,100 | 1,120 |
| 1avi | Part-time postgraduate taught | £1,766 | £1,725 | 741 | 427 | 1,000 | 600 | 1,100 | 614 | 1,200 | 628 | 1,300 | 618 |
| 1avii | Part-time postgraduate research | 21,100 | 2.,.20 | | | .,000 | 000 | 1,100 | 0 | .,200 | 020 | .,000 | 0.0 |
| 1aviii | Total UK student | | | 6,069 | 6,304 | 6,762 | 6,084 | 7,355 | 6,407 | 7,956 | 6,664 | 8,361 | 6,788 |
| | | | | ., | -, | -7- | -, | , , , , , | -, | , | -, | -, | , |
| 1b | Other EU-domiciled students | | | | | | | | | | | | |
| 1bi | Full-time undergraduate | £7,694 | £8,473 | 475 | 503 | 500 | 490 | 250 | 396 | 125 | 359 | 125 | 201 |
| 1bii | Full-time PGCE / Health Contract | | | | | 8 | | 5 | | 3 | | 2 | |
| 1bi | Full-time postgraduate taught (excluding PGCE) | £6,904 | £641 | 126 | 43 | 174 | | 87 | | 44 | | 29 | |
| 1biv | D Full-time postgraduate research | | | | | | | | | | | | |
| 1bv | → Part-time undergraduate | £4,829 | £5,680 | 10 | 23 | 15 | 22 | 5 | 18 | 5 | 6 | 5 | 3 |
| 1bvi | Part-time postgraduate taught | £3,752 | £3,349 | 19 | 30 | 25 | 32 | 10 | 19 | 10 | 7 | 5 | 6 |
| 1bvii | Part-time postgraduate research | | | | | | | | | | | | |
| 1bviii | Total Other EU student | | | 630 | 599 | 722 | 544 | 357 | 432 | 186 | 371 | 166 | 210 |
| | | | | | | | 1 | | | | | | |
| 1c | Total UK and EU student | | | 6,699 | 6,903 | 7,484 | 6,628 | 7,713 | 6,839 | 8,142 | 7,035 | 8,527 | 6,998 |
| | | | | | | | | | | | | | |
| 1d | Non-EU-domiciled students | | | | | | | | | | | I | |
| 1di | Full-time undergraduate | £8,781 | £11,577 | 508 | 287 | 550 | 307 | 600 | 390 | 650 | 473 | 700 | 555 |
| 1dii | Full-time PGCE | | | | | | | | | | | | |
| 1diii | Full-time postgraduate taught (excluding PGCE) | £12,055 | £650 | 232 | 147 | 300 | | 350 | | 400 | | 450 | |
| 1div | Full-time postgraduate research | 04.504 | 00.000 | 20 | 4 | | | | | | | | |
| 1dv | Part-time undergraduate | £4,581 | £6,622 | 26 | | | | | | | | | |
| 1dvi | Part-time postgraduate taught | £7,297 | £3,186 | 4 | 26 | | | | | | | | |
| 1dviii | Part-time postgraduate research Total Non-EU student | | | 770 | 464 | 850 | 307 | 950 | 390 | 1,050 | 473 | 1,150 | 555 |
| 1dviii | Total Noti-EU Student | | | 770 | 464 | 850 | 307 | 950 | 390 | 1,050 | 4/3 | 1,150 | 355 |
| 1e | Total higher education student | | | 7.469 | 7,367 | 8,334 | 6,935 | 8,663 | 7,229 | 9,192 | 7,508 | 9,677 | 7,554 |
| 16 | Total Higher Education Student | | | 7,409 | 1,307 | 0,334 | 0,933 | 0,003 | 1,229 | 3,132 | 1,500 | 9,077 | 7,554 |

Option 1 OfS collects

HESA collects

Option 2 (student record) OfS collects

| | Financial year ending: | | Last audited year 2018/19 | | Current year 2019/20 | | Year 4 2020/21 | | Year 5 2021/22 | | Year 6 2022/23 | | Year 7 | |
|---------------------------------------|--|-----------------|------------------------------|-----------------|-------------------------|-----------------|------------------------|-----------------|---------------------|-----------------|---------------------|------------------------|--|--|
| Table 7 | : Student numbers (FTE) | New students | Continuing students | New students | Continuing students | New students | Continuing students | New students | Continuing students | New students | Continuing students | Registered students | Forecast students to be registered | |
| 1 H | igher education student full-time equivalent (FTE) | | | | | | | | | | | | | |
| 1a | UK-domiciled students | | | | | | | | | | | | | |
| 1ai | Full-time undergraduate | 3,048 | 3,895 | 3,363 | 4,160 | 3,600 | 4,470 | 3,900 | 4,779 | 4,200 | 4,972 | 4,400 | 5,050 | |
| 1aii | Health Contract | 172 | 60 | 297 | 0 | 361 | 0 | 378 | 0 | 394 | 0 | 394 | (| |
| 1aiii | Full-time postgraduate taught (excluding PGCE) | 678 | 339 | 731 | 335 | 801 | 0 | 977 | 0 | 1,112 | 0 | 1,167 | (| |
| 1aiv | Full-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1av | Part-time undergraduate | 646 | 1,010 | 468 | 553 | 500 | 405 | 500 | 405 | 525 | 426 | 550 | 448 | |
| 1avi | Part-time postgraduate taught | 430 | 473 | 370 | 85 | 500 | 120 | 550 | 123 | 600 | 126 | 650 | 124 | |
| 1avii | Part-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1aviii | Total UK student FTE | 4,974 | 5,777 | 5,230 | 5,133 | 5,762 | 4,996 | 6,305 | 5,307 | 6,831 | 5,523 | 7,161 | 5,621 | |
| | | | | | | | | | | | | | | |
| 1b 🕻 | Other EU-domiciled students | | | | | | | | | | | | | |
| 1bi D i | Full-time undergraduate | 414 | 435 | 475 | 503 | 500 | 490 | 250 | 396 | 125 | 359 | 125 | 201 | |
| 1bh | Full-time PGCE | | | 0 | 0 | 8 | 0 | 5 | 0 | 3 | 0 | 2 | C | |
| 1biii | Full-time postgraduate taught (excluding PGCE) | 107 | 50 | 126 | 43 | 174 | 0 | 87 | 0 | 44 | 0 | 29 | C | |
| 1biv | Full-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1bv F | Part-time undergraduate | 59 | 40 | 5 | 9 | 8 | 9 | 3 | 7 | 3 | 2 | 3 | 1 | |
| 1bvi | Part-time postgraduate taught | 40 | 47 | 10 | 6 | 13 | 6 | 5 | 4 | 5 | 1 | 3 | 1 | |
| 1bvii | Part-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1bviii | Total Other EU student FTE | 620 | 572 | 616 | 561 | 702 | 505 | 350 | 407 | 179 | 362 | 161 | 204 | |
| | | | | | | | | | · | | | | | |
| 1c | Total UK and EU student FTE | 5,594 | 6,349 | 5,846 | 5,694 | 6,464 | 5,501 | 6,655 | 5,714 | 7,010 | 5,885 | 7,322 | 5,825 | |
| | | | | | | | | | | | | | | |
| 1d | Non-EU-domiciled students | | | | | | | | | | | | | |
| 1di | Full-time undergraduate | 340 | 285 | 508 | 287 | 550 | 307 | 600 | 390 | 650 | 473 | 700 | 555 | |
| 1dii | Full-time PGCE | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1diii | Full-time postgraduate taught (excluding PGCE) | 257 | 186 | 232 | 147 | 300 | 0 | 350 | 0 | 400 | 0 | 450 | (| |
| 1div | Full-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1dv | Part-time undergraduate | | | 13 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1dvi | Part-time postgraduate taught | 5 | 41 | 2 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1dvii | Part-time postgraduate research | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| |
| 1dviii | Total Non-EU student FTE | 602 | 512 | 755 | 441 | 850 | 307 | 950 | 390 | 1,050 | 473 | 1,150 | 555 | |
| | | | | | | | | | | | | | | |
| 1e Total higher education student FTE | | 6,196 | 6,861 | 6,601 | 6,135 | 7,314 | | 7,605 | 6,104 | 8,060 | 6,358 | | | |
| | | - | 13,057 | | 12,736 | | 13,122 | | 13,709 | | 14,417 | | 14,853 | |

Option 1 OfS collects
Option 2 HESA collects OfS collects

| able 9: Analysis of expenditure - staff costs | Audited | data | Forecast data | | | | | |
|--|---------|---------|----------------------------|--------|---------|---------|---------|--|
| Financial year ending: | 2017/18 | 2018/19 | Current year 2019/20 | | 2021/22 | 2022/23 | 2023/24 | |
| 1 Staff costs | | | | | | | | |
| 1a Salaries and wages academic staff | 31,665 | 30,132 | 32,916 | 34,905 | 36,622 | 38,260 | 40,347 | |
| 1b Salaries and wages non-academic staff | 30,805 | 29,909 | 30,165 | 30,143 | 30,477 | 31,613 | 33,053 | |
| 1c Social security costs | 6,526 | 6,396 | 6,720 | 6,930 | 7,148 | 7,444 | 7,819 | |
| 1d Employer Universities Superannuation Scheme costs | 435 | 491 | 536 | 568 | 596 | 623 | 65 | |
| 1e Employer Teachers' Pension Scheme costs / TPA | 4,321 | 4,222 | 4,612 | 4,890 | 5,131 | 5,360 | 5,65 | |
| 1f Employer Local Government Pension Scheme costs / LPFA | 8,222 | 11,237 | 11,992 | 12,855 | 14,007 | 15,522 | 17,39 | |
| 1gg Employer Other pension costs / SBUEL | 133 | 134 | 135 | 135 | 136 | 141 | 14 | |
| Changes to pension provisions | | | | | | | | |
| Other staff related costs / Third Party Staff | | | 1,306 | 1,210 | 1,263 | 1,326 | 1,40 | |
| 1) Total staff costs | 82,106 | 82,520 | 88,382 | 91,636 | 95,380 | 100,291 | 106,48 | |
| UI . | | | | | | | | |
| 2 Average staff numbers | | | | | | | | |
| 2a Average academic staff numbers (FTE) | 690 | 637 | 676 | 696 | 709 | 719 | 73 | |
| 2b Average non-academic staff numbers (FTE) | 697 | 657 | 643 | 624 | 613 | 617 | 62 | |
| 2c Total staff numbers (FTE) as disclosed in accounts | 1,387 | 1,295 | 1,319 | 1,320 | 1,322 | 1,336 | 1,363 | |

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